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MONITORING AND CONTROL



ASX Announcement

6 August 2009

UTILIGY SIGNS NEW EMBEDDED NETWORK

Intermoco Limited (ASX:INT) (Intermoco), a leading provider of energy and water metering and management solutions and now voice and data through its Utiligy brand, is very pleased to announce that the company has been awarded a five year contract for the company's first embedded network that includes the supply of Voice and Data.

The contract is for the supply and management of electricity, hot water, voice and data to seventy-one apartments used for student accommodation in Hawthorn, Melbourne. The contract which includes provision of all metering and telecommunications hardware and the retailing of the electricity, hot water, phone calls and internet access has a contract value in estimated to be in excess of \$1.2M.

Mr Ian Kiddle Executive Director of Business Development said: "This sale is a direct result of our strategic partnership with NEC which has considerably strengthened our product offering by adding Voice and Data products and services. This contract is also our first embedded network where we are retailing the services which have significantly increased the revenue and profit yields for the embedded network.

"Previously our embedded networks only included the data and billing charges for electricity, water and gas, but in this embedded network we are retailing all the services to the students. This is an exciting addition to our product and solution suite and we are in progress of converting our existing embedded networks to this model. This will have a very significant positive impact on our revenues as it increases the revenues per site by factors of up to ten (10) times."

Intermoco Chairman. Mr Bob Gestro said: "We are very excited by this contract as it evidence that the market sees the advantage in the provision of managed services and provides real and tangible benefits to the end user, the building owner and to Utiligy, and is a true win, win, win situation."

Utiligy currently has one hundred and twenty (120) embedded networks throughout Australia and is working with NEC and their customer base of over sixty four thousand (64,000) customers on the provision of Utiligy's managed services.

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About Intermoco Limited

Intermoco is an Australian public company listed on the Australian Stock Exchange (Code: INT) based in Melbourne. The company is a leader in the provision of remote monitoring and control technology solutions through its Utiligy brand. Utiligy provides a world class end-to-end internet-enabled energy metering and resource management solution to utilities, corporations, local councils and government departments to help them monitor, manage and minimise their consumption of electricity, gas and water. The Utiligy application has been successfully deployed in all major states in Australia and in Malaysia, Thailand, New Zealand and Hong Kong. For more information please visit the Company's website at www.utiligy.com.au.

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