



Intermoco Limited

Annual General Meeting

November 2011





Mr. John Evans

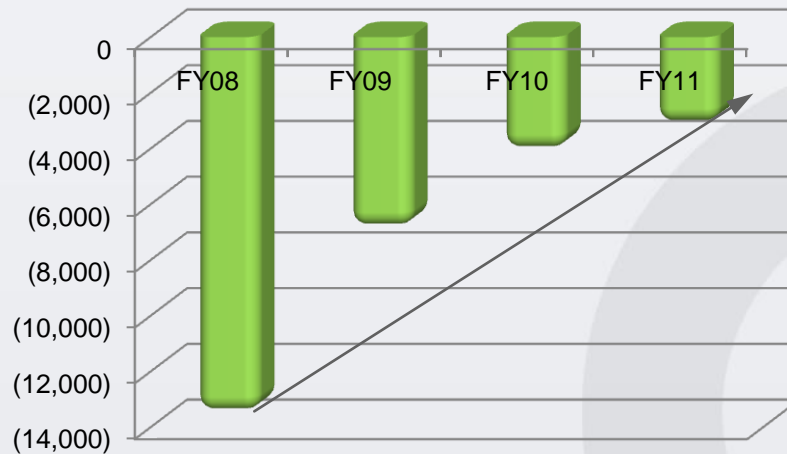


- **Substantial completion of business consolidation and restructure**
- **Wind down of former billing contracts**
- **Reductions in overhead costs**
- **Growth in embedded networks business**



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Profit & Loss (\$000)	FY08	FY09	FY10	FY11
Revenue	2,895	3,955	5,341	3,382
Expenses	(6,457)	(11,898)	(9,363)	(6,466)
Profit/(Loss) from discontinued operations	(9,870)	1,137	-	-
Profit/(Loss) for the year	(13,432)	(6,806)	(4,022)	(3,084)



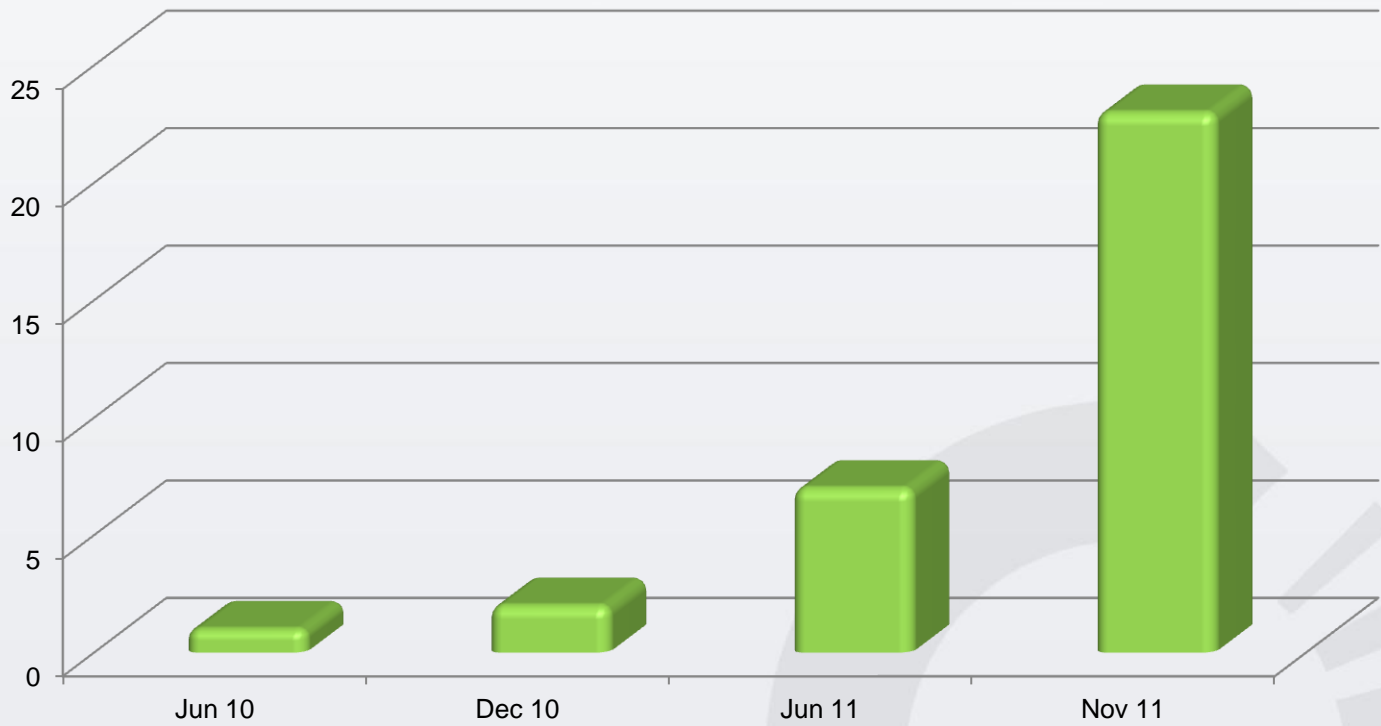
- **Embedded Networks + Complementary Product Sales Business**

- **Diversified Industry Sectors**
 - Retail
 - Residential
 - Commercial (office)
 - Retirement

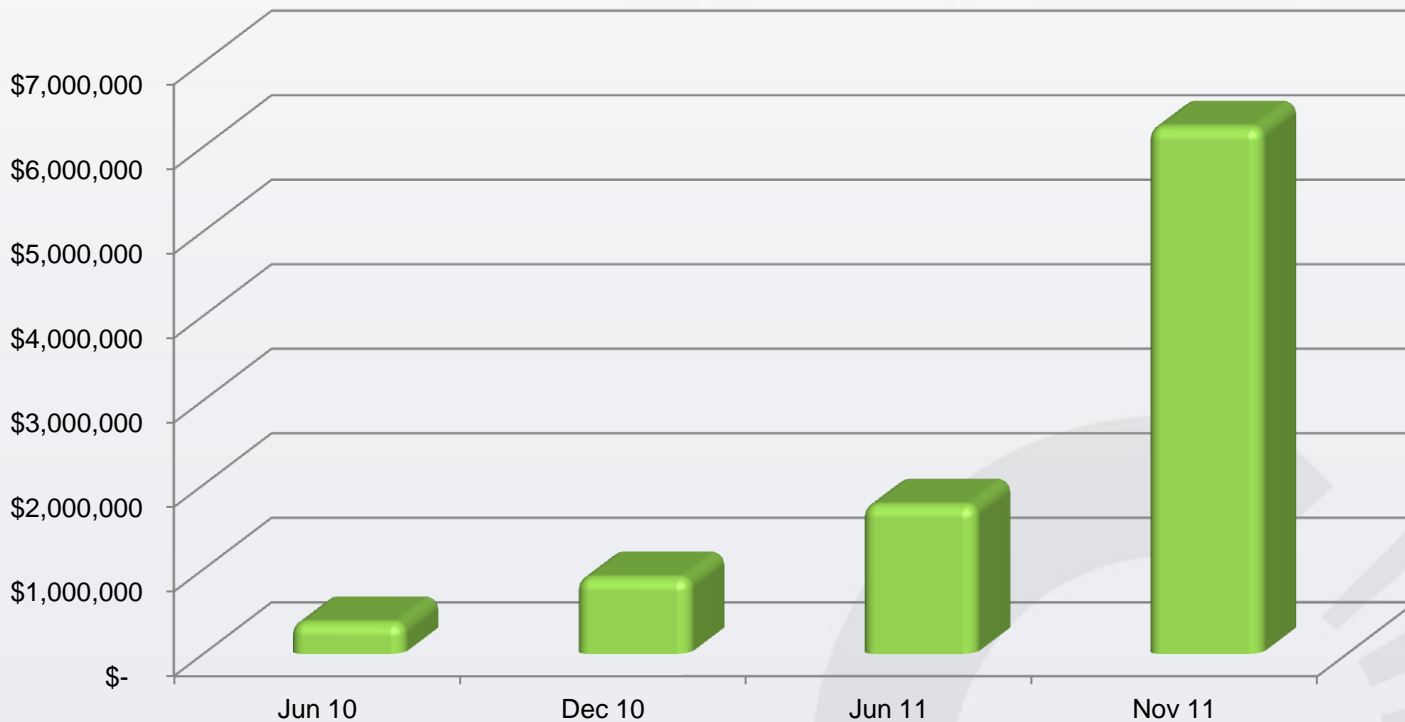
- **Utilities – Defensive earnings base**



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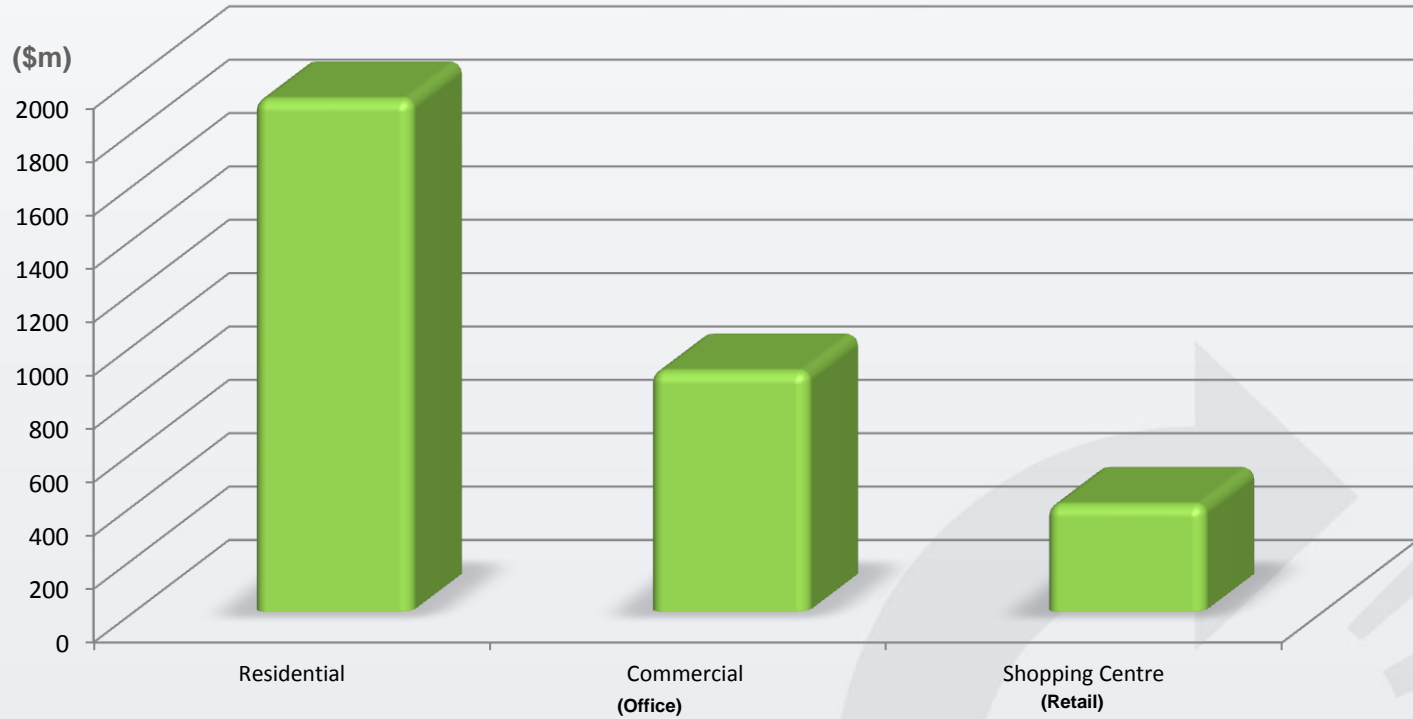


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Annual annuity revenue represents the estimated annual amounts after the site reaches its projected level of tenant uptake

Embedded Networks Industry-Estimated Market Size

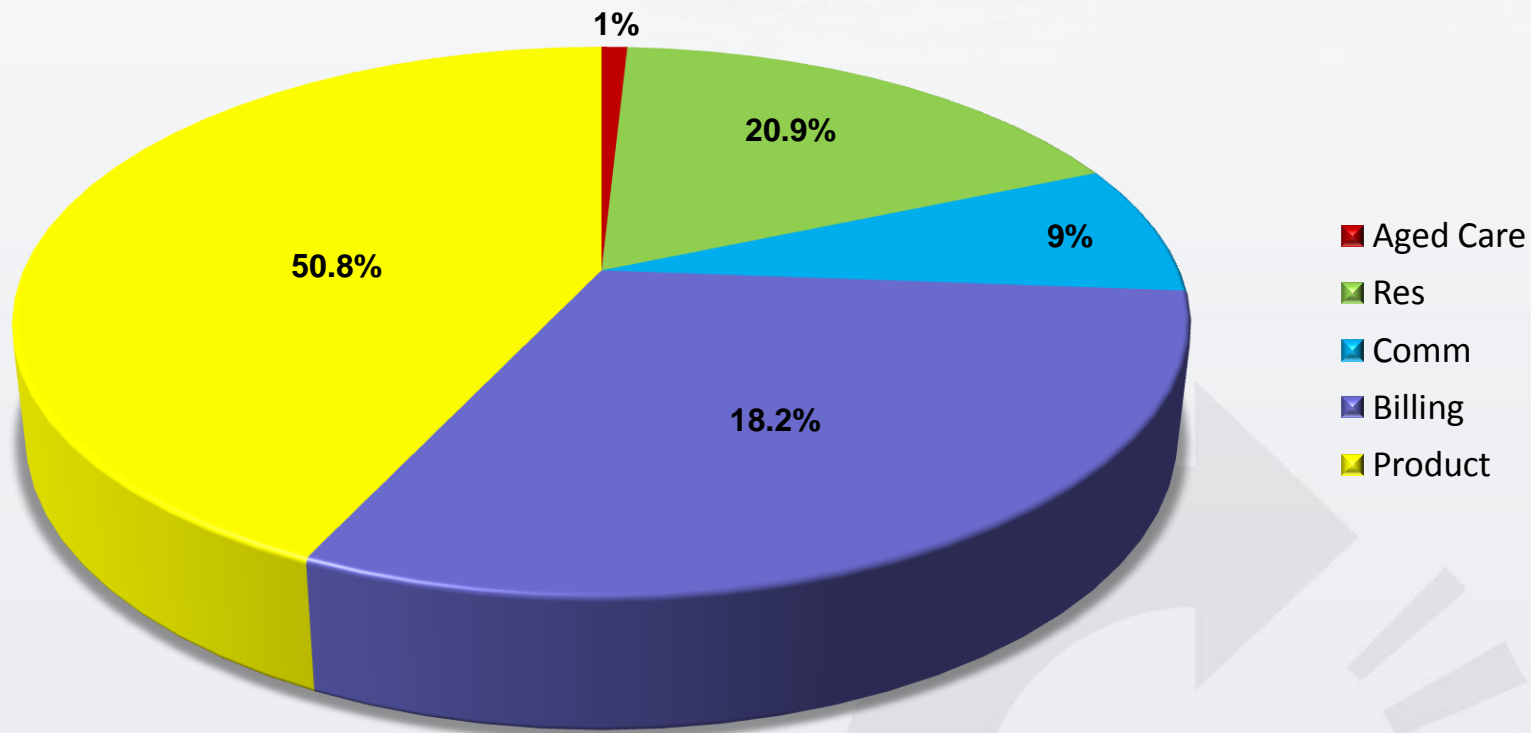


Potential
Embedded
Network
Revenues
p/a

1.2m Apartments at \$1600 p/a
22,500 offices at \$4000 p/a
55,000 shops at \$4000 p/a

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Current Revenues



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- Retirement of Andrew Plympton
- Appointment of Bob Gestro and John Evans
- Retirement of Andrew Meehan
- Appointment of Brendt Henricus - CFO



- **Finance Facility- La Jolla Cove Investors**
 - Working Capital Requirements
 - Growth Funding


- **Energy Mad Shares Listed**
 - Current market value A\$1.7m
 - Jun 11 book value A \$1.04m





Mr. Ian Kiddle

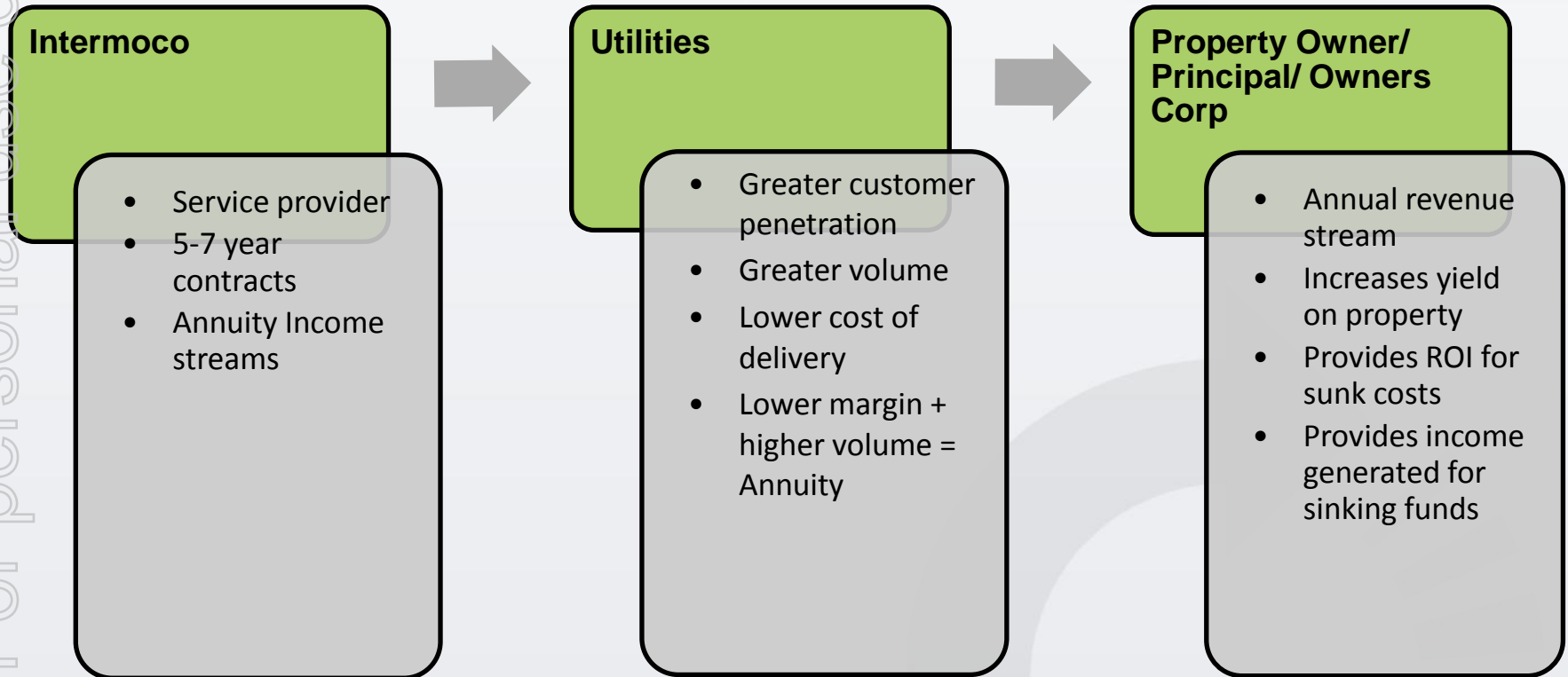


- **Managed Utility Service**
 - Electricity, Gas, Water, Voice, Data, Other services
 - **Generates Annuity Income for Intermoco AND our Project Partners/ Clients**
 - **Long Term Contracts**
 - **“Best of Breed” Technologies/ Services**
 - **Control Over Data Flow**
- 
- A large, light grey graphic of a curved arrow pointing to the right, with a stylized gear-like shape at its base, located in the bottom right quadrant of the slide.



Advantages of Intermoco Connect

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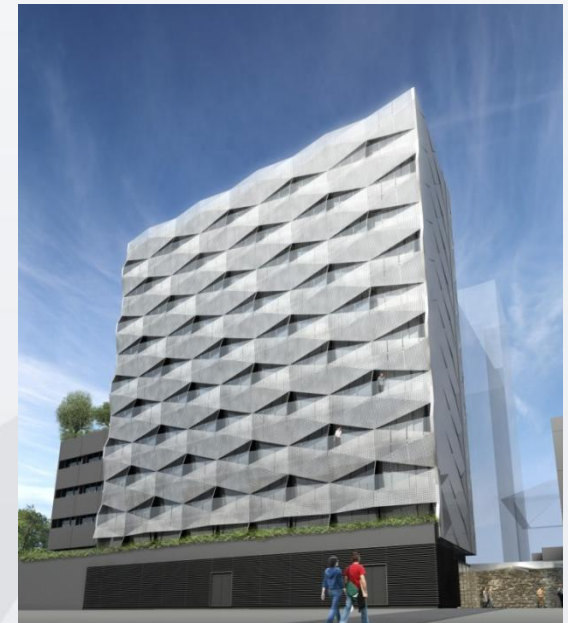


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Intermoco Connect Partners

Status

- | | |
|---------------------------------------|----------------|
| ■ IC124 Lynch Street Developments | ■ Active |
| ■ IC126 Hamton Infrastructure | ■ Active |
| ■ IC127 Accord Property Group | ■ Active |
| ■ IC129 Ravida | ■ Active |
| ■ IC130 Vivida Developments | ■ Active |
| ■ IC134 Capital Corp | ■ Active |
| ■ IC135 MAB | ■ Active |
| ■ IC136 Willow Park | ■ Active |
| ■ IC137 Commercial Development | ■ 2012 Various |
| ■ IC138 Residential Development | ■ 2012 Various |
| ■ IC139 Retirement Development | ■ Q2 2012 |
| ■ IC140 Residential Development | ■ Active |
| ■ IC142 Residential Development | ■ 2012 Various |
| ■ IC149-IC157 “newly announced sites” | ■ 2012 Various |



Potential Customers

- Baulkham Hills
- Baulkham Hills
- Fullarton
- Davistown
- Kincumber
- Kincumber
- Kincumber
- Marsfield
- Kawana
- Twin Waters
- Auburn
- Kelliville
- Braybrook

Coming Online

- Q2 2012
- Q2 2012
- Q2 2012
- 2012 Various
- 2012 Various
- 2012 Various
- 2012 Various
- 2012 Various
- 2012 Various
- 2012 Various
- 2012 Various
- Q4 2012
- Q4 2012



- Electricity Meters
- Water Meters
- Gas Meters
- Data Collection
- Billing
- Telephony
- IP TV
- CCTV
- Remote Reading Devices



Major Clients



Origin Energy



NEC



Allflow



Jemena



Optus



Country Energy

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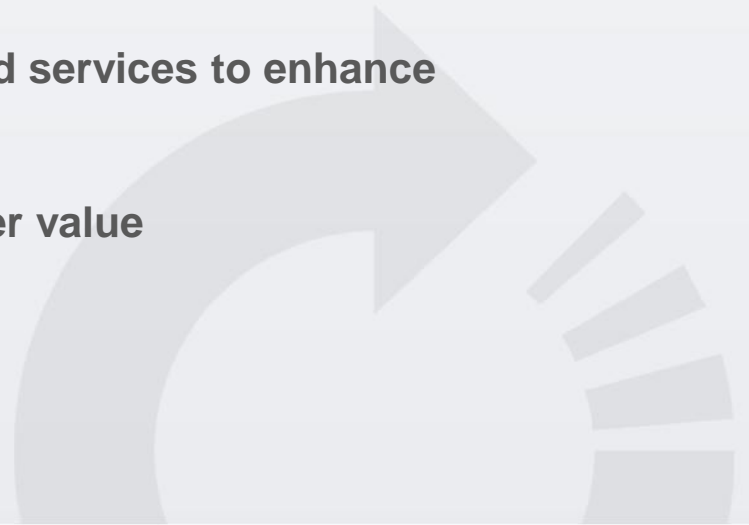
- **Strategic Partnership**
 - Retirement Villages Australia (RVA)
- **Over 800 Villages Nationally**
- **Announced 24 November 2011 - 9 Retirement Village Sites for Intermoco Connect**



- **Statewide Developments**
 - Aqua Villa & Sol Rio
- **Kingsway Tower**
- **Capital Corporation – Atlas Norwest**
- **MAB Corporation**



- **Organic growth from Intermoco Connect and Products**
- **Strong growth opportunity in energy and water management**
- **Strong pipeline in Intermoco Connect**
- **Continue to source new products and services to enhance offering**
- **Well positioned to deliver shareholder value**



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Proxy Votes



Resolution	Vote type	Voted	%
1.2 REMUNERATION REPORT	For	503,088,771	88.07
	Against	36,221,286	6.34
	Open-Usable	31,896,563	5.58



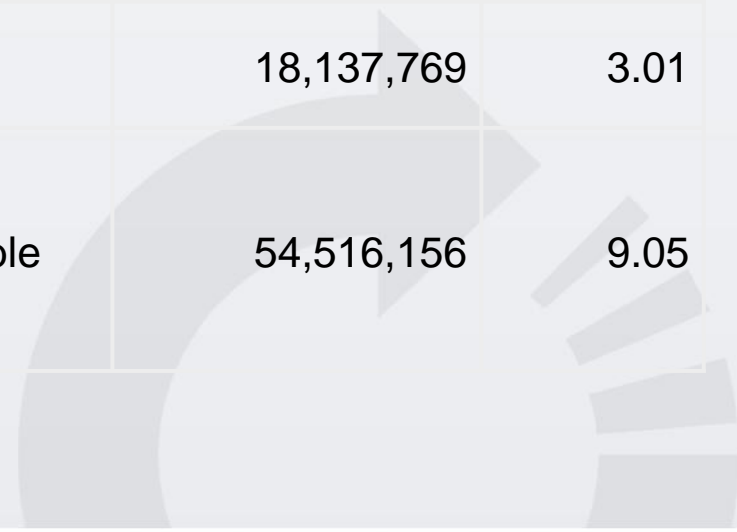
A faint, light-colored background image of a city skyline with various skyscrapers.A large, semi-transparent grey arrow graphic that curves from the bottom right towards the top right, pointing towards the right side of the page.

Resolution	Vote type	Voted	%
2.1 ELECTION OF JOHN EVANS	For	528,762,610	88.50
	Against	14,207,939	2.38
	Open-Usable	54,516,156	9.12





Resolution	Vote type	Voted	%
2.2 ELECTION OF BOB GESTRO	For	530,032,780	87.94
	Against	18,137,769	3.01
	Open-Usable	54,516,156	9.05



Resolution	Vote type	Voted	%
3.0 ISSUE OF SECURITIES	For	526,391,427	86.57
	Against	27,117,641	4.46
	Open-Usable	54,516,156	8.97



Resolution	Vote type	Voted	%
4.1 ISSUE SECURITIES ESOP	For	509,397,480	83.66
	Against	45,006,288	7.39
	Open-Usable	54,516,156	8.95



Resolution	Vote type	Voted	%
4.2 ISSUE SECURITIES DEOP	For	497,253,022	90.59
	Against	48,117,413	8.77
	Open-Usable	3,545,541	0.65



Resolution	Vote type	Voted	%
5.0 RATIFICATION OF ISSUE	For	531,034,843	96.74
	Against	22,968,925	4.18
	Open-Usable	3,545,541	0.65



Resolution	Vote type	Voted	%
6.0 REDUCTION OF CAPITAL	For	540,302,270	87.22
	Against	24,640,132	3.98
	Open-Usable	54,516,156	8.80



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